

SalesCORE collaborated with our sales and leadership teams to help identify our planning challenges and give us alignment with a roadmap to yield stronger results in 2020.

Brad Pierce, Chief Sales Officer
GMI Companies



Annual Planning



Fast track your business with a **winning plan.**

We work with your team to identify new opportunities for growth and then give them the formula to produce results. Gain a clear vision of your position in the market, know your competitive advantage and create the ideal customer profile with our planning process.



TARGET MARKET Analysis

Understanding what targets are worth your valuable time is critical to a winning plan. We help categorize customers and prospects so you know where to allocate your resources.



COLLABORATE Across All Functions

Get the entire team on board with a cross function approach that aligns sales goals, pricing strategy, account management, and more. It's goal setting with confidence and accountability.



INTEGRATE Sales & Marketing

SalesCORE works with you to reach sales goals by creating a process that integrates the sales strategy with marketing execution to reinforce your efforts and deliver consistent results.

GET IN TOUCH With Us.
513-253-8874

RETHINK Sales
www.salescore.net